

Bring in the Cloud—a **NEW ERA** for Ledcor



LOADSPRING™ expertise yields Ledcor's perfect Cloud

Ledcor is a huge construction superpower that tackles the toughest of the tough projects on a daily basis. Their corporate culture is decidedly entrepreneurial in spirit and in practice. And part of their practice is knowing what they're best at and what warrants the help of outside experts.

Take Cloud computing for example. You might say that Ledcor's history in this area is split into two time periods—B.L. and A.L. (Before LOADSPRING and After LOADSPRING). Just ask Marco Del Monte, Ledcor Group's VP of Business Applications. He'll tell you what life was like during their "Before LOADSPRING" years. *"Let's just say we had big problems with the stability of our infrastructure and Program Management applications,"* says Del Monte.

That was then

As technology kept changing, the demand on Ledcor's IT people for support just kept growing. *"We just didn't have the right knowledge base, the right software, or the right hosting skills"* Marco points out, adding that *"Maintaining the system and software really impacted our IT people."*

Marco Del Monte
VP of Business Applications
at Ledcor Group



This is now

These days, Ledcor not only relies on LOADSPRING to set up and maintain their Program Management infrastructure – they count on them to be the infrastructure. *"LOADSPRING delivers the right services and helps limit the load on our internal IT teams"* Marco tells us. That includes transitioning massive amounts of data from Ledcor's in-house servers to LOADSPRING's Cloud portal, the *SpringBoard™*, making it the preferred gateway to accessing software, information, project reporting and more. Even user training is handled through *SpringBoard*, via *LOADSPRING Academy*. Now Ledcor project teams get up and running in a flash without breaking a sweat.

“ *Ledcor is constantly changing... we need to be responsive to demand that occurs at any time.* ”

Never, ever, ever a dull moment

Because Ledcor is involved waist-deep in everything from industrial and residential construction to telecommunications and airlines (hey, they're even into tugboats), each business unit has wildly different needs that can change in a New York Minute. That's where LOADSPRING makes a measurable difference. As Marco phrases it, "They provide us with a proactive approach to mitigate each unit's unique problems. Since we've been with LOADSPRING we simply haven't had any difficulties."

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You know what they say about great minds...

"We saw a lot of similarities between our values and the way LOADSPRING delivers their services with quality and commitment" says Marco. Working with a like-minded tech partner is critical to filling their need for speed and efficiency. "That's why we chose LOADSPRING."

Fast footwork

Ledcor requires a Cloud partner that's agile enough to deliver fast solutions on the fly and be responsive to fluctuating needs. Marco explains: "For us, agile means being able to spin up a server, source one of 200+ applications, then load and implement them—not in three months, not in three weeks, but literally in as little as a week."

All-seeing, all-knowing

Using LOADSPRING's intuitive SpringBoard Cloud portal is especially attractive to Ledcor because it lets them track projects in so many ways. Marco tells us, "One of the beauties of SpringBoard is the whole compliance aspect. With it, I'm able to see exactly where I am with licensing on any application or user."



Pick an environment—any environment

Among other things, Ledcor counts on LOADSPRING to host Contract Management and Primavera platforms throughout various divisions. To that end, multiple environments can be set up to meet the specific needs of each business unit and each Ledcor client. Marco emphasizes that by saying "Our mission is building lifetime clients through accountability, innovation, quality and sustainability." Interesting. As it turns out LoadSpring thinks exactly the same way.

See and listen to Marco Del Monte in this article's companion video. Aim your browser to www.LoadSpring.com/videos.



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