LoadSpring™

Total Cost of Ownership

Up to 40%* Savings, Plus Legendary Benefits

For over 25 years, LoadSpring has served the industries responsible for the world's most ambitious and complex projects. Only LoadSpring understands and is singularly focused on the hosting environment and applications needed to keep these large-scale projects running efficiently, reliably, and safely.

How We Drive Success

- **Up to 40% Average Savings:** When analyzing Total Cost of Ownership, LoadSpring's costs are nearly 40% less than hosting and maintaining applications On-Prem and up to 27% less than generic, one-size-fits-all commodity clouds in the first year (with none of the waste associated with them). This allows customers to reduce or reallocate FTEs to other areas.

- **Live Support in as Little as 15 Minutes:** From application specialists, and around the clock when your systems are down.

- **99.5% Uptime SLA:** A 99.5% uptime SLA by default, with higher SLA options where redundancy is built in.

- **Highest Security Levels Attained:** SOC 2 Type II and Cyber Essentials Plus certifications demonstrate our security commitment.

- **Gold Standard Disaster Recovery and Business Continuity:** In accordance with Disaster Recovery Institute International (DRII) and Business Continuity Institute (BCI), customer data is backed up daily and weekly, and disbursed geographically. We offer flexible options to meet customer data needs.

The following side-by-side TCO comparison quantifies these advantages in clear, measurable terms.

LoadSpring™

TOTAL COST OF OWNERSHIP CALCULATIONS

Required tasks performed by internal staff	On-Prem	Commodity Clouds	LoadSpring
Internal costs for managing application environments, server/OS patches, and hardware	50 hours/mo. $45,000/year	50 hours/mo. $45,000/year	**$0**
App upgrades, data migration, and patches (up to 106 individual user machines @ 2hrs per app, 1 week testing per upgrade per app)	10 hours/mo. $9,000/year	10 hours/mo. $9,000/year	**$0**
Operations and technical support for all applications at 20% FTE, fully burdened – equivalent to 10 support cases/month.	15 hours/mo. $13,500/year	15 hours/mo. $13,500/year	**$0**
IT support, performance, license & user administration, and DR testing at 20% FTE.	32 hours/mo. $29,000/year	32 hours/mo. $29,000/year	**$0**
Database, middleware, and license management software costs and annual maintenance.	$15,000 1st year $3,000 subsequent years	$15,000 1st year $3,000 subsequent years	**$0**
Security, encryption, firewalls, and related SSL certs, equipment, and software must be purchased	N/A	$4,000/year	**$0**
Hardware, database, app & web servers equivalent to a LoadSpring environment	$30,000 1st year and every 3 to 5 years	$12,000/year	**$0**
Backup appliances, storage, and disaster recovery hardware setup (duplicated across multiple data centers x2)	$6,000/year	$1,800/year	**$0**
Application training for new users and application releases	8 hours/mo. $7,200/year	8 hours/mo. $7,200/year	**$0**
Annual hardware, database, and server maintenance	$7,500/year	$0	**$0**
Hosting fees	$0	$0	**$99,170/year**
TOTAL INTERNAL COST OF OWNERSHIP	$162,200 1st year $120,200 to $150,200 each subsequent year	$136,500 1st year $124,500 each subsequent year	**$0**

*On-Prem and commodity cloud costs provided by LoadSpring customers. LoadSpring costs reflect support for three project applications and 100 users. Final pricing depends on a discussion with a LoadSpring expert and a formal quotation.

Experience unprecedented savings, support, security and continuity with LoadSpring!

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