Customer **SUCCESS** story

POWER Engineers is a global consulting engineering firm specializing in the delivery of integrated solutions for energy, food and beverage, facilities, communications, environmental, and federal markets. POWER Engineers offers complete multidiscipline engineering, construction management and owners engineer/program management services to all of its customers. Founded in 1976, it is an employee-owned company with more than 1,500 employees and over 33 offices throughout the United States and abroad.

POWER Engineers (POWER) is now offering their customers expanded Program Management services in addition to their already recognized owners engineer expertise and leadership on major engineering projects. They launched an initiative to enable this expanded Program Management capability through an industry leading enterprise project and portfolio management (EPPM) solution. Due to this strategic initiatives' importance, it was created and targeted for a set milestone on a compressed timeline. To support this endeavor, POWER considered multiple companies to partner with for planning, design, implementation and hosting of this solution. It was critical to POWER that the partner be collaborative, have program and project management experience, and could on a ongoing basis provide the infrastructure and software knowledge to support their team.

The solution

POWER selected LOADSPRING as their partner because of our business value approach, program and project process knowledge, extensive PM software expertise, and full service hosting capabilities. LOADSPRING worked collaboratively with POWER's business and IT departments to develop a short and long-term roadmap, and execute a condensed phased execution plan.

The process was to first establish POWER's program management process and tool configuration. This included the early adoption of Oracle's Primavera P6 EPPM r8.1, Primavera Contract Management v14, and custom reports using BI Publisher 11g. Once completed, the implementation and training initiatives were executed. LOADSPRING also aided in the development of POWER's sales messaging so they could present their expanded Program Management capability to the world's largest power delivery companies.

LOADSPRING supplied POWER with hosting for rapid software deployment, leveraging our *SpringBoard* hosting/provisioning platform. Lastly, LOADSPRING assisted in the integration of Oracle's Primavera P6 EPPM and Contract Management to POWER's Program Manager (PPM), their proprietary program management information system, to make a more robust and complete product.

LOADSPRING enabled POWER to:

- Rapidly execute an expanded Program Management capability.
- Deploy and implement the software simply, quickly and less expensively.
- Speed up the implementation and training processes which increased software adoption.
- Provide secure access to all stakeholders.
- Integrate P6 and PCM with their new software applications.

"LOADSPRING's ability to listen and understand our strategic goals, and work with us to create the Program Management capability that fit our organization's unique environment, was critical. Other vendors seemed to want it done their way, which was inconsistent with our needs. In addition, LOADSPRING's collaborative spirit and program management expertise ensured that POWER's Program Management Initiative was successfully executed in an extremely condensed timeline."

Ross Pritchard
Director of Program Management

LOADSPRING
Fast, easy, mobile. Now.