LoadSpring: Streamlining Altrad Babcock's Digital Transformation

BABCOCK

ALTRAD

*The ingenuity of our people
creates endless possibilities*

Formerly known as Doosan, Altrad Babcock is a multinational conglomerate founded in Korea in 1896. From their inception as a boiler systems inventor and innovator in 1881 to powering the first nuclear power plant in the 1950s, Altrad Babcock has established itself as a trusted partner of energy companies, worldwide. They have since grown exponentially, branching out into manufacturing, consumer goods, construction, and infrastructure. Organizational complexities require the best project controls and cloud support, which is what brought Altrad Babcock to LoadSpring. In-house IT was inundated with support cases for project software, which stifled innovation at the project level.

CHALLENGES

Altrad Babcock's top priority was migrating their project controls applications, Oracle Primavera P6 EPPM and EcoSys, to the cloud.

This migration was the first step in Altrad Babcock Europe's digital transformation initiative. Altrad Babcock shopped various options, including a hybrid cloud solution combined with infrastructure as a service (IaaS). When comparing critical success factors for hosted applications and related services, LoadSpring Cloud Platform pulled ahead of the competition.

Their criteria were based on the following:

CSF	LoadSpring	Vendor Cloud	Infrastructure as Service (IaaS)
Support – IT and Business Knowledge around the applications	250+ Project Controls and Engineering apps supported	Support for a single application only	No application support
Integration between applications	Multiple Integration solutions with support	Limited Integration	No integration support
Price Point for Services	Lowest TCO Model	TCO High	Medium
Performance– Speed and availability of services	61% faster than AWS	Satisfactory	Satisfactory
Security + DR	Extensive DR Options for application and data	DR Options limited	Infrastructure Only

SOLUTIONS

Centralized hosting, 24/7 support, performance, disaster recovery, security, and application data integrated into Oracle E-Business Suite —all made available from one place, LoadSpring Cloud Platform— made Altrad Babcock's choice an easy one.

LOADSPRING

SUPERIOR SOFTWARE SUPPORT

One of the most significant pain points for Altrad Babcock's project teams was maintaining project software. LoadSpring offloaded the burden on backups, updates, patches, new installations, license management, and other day-to-day activities. This move allowed internal IT and project management teams to focus more of their attention on company innovation.

Altrad Babcock also had difficulty getting meaningful and timely technical support for their project software. LoadSpring's expertise in hosted applications turned a painful process into a smooth one, which further freed up IT and project management groups, allowing them to stay on task. These hard-hitting capabilities—fully integrated and optimized to work with existing software, paired with responsive support—are a big part of the reason why Altrad Babcock chose LoadSpring over the competition.

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"LoadSpring's convenience, quick implementation, support, and pricing all create value for Altrad Babcock. We're incredibly pleased with the return on investment we're getting by partnering with LoadSpring."

**- Giovanni D'Alessio,
CEO Altrad Babcock Information and
Communications EU Ltd.**

LOADSPRING HOSTED APPLICATIONS

Oracle Primavera P6 EPPM

EcoSys

RELATED CUSTOMERS

LoadSpring Solutions, Inc.
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